



**Lee & Nee**  
Softwares (Exports) Ltd.

<https://lnsel.com/job/business-development-manager-erp-saas-sales/>

## Business Development Manager (ERP & SaaS Sales)

### Responsibilities

- Drive new business for ERP & SaaS products through proactive outreach..
- Manage the complete sales cycle — prospecting to closing.
- Build strong relationships with CXO-level clients and key stakeholders.
- Work closely with pre-sales & delivery teams for seamless project execution.
- Achieve monthly/quarterly sales targets with a strong conversion mindset.

### Qualifications

- 6–10 years of proven experience in ERP / SaaS / Enterprise software sales.
- Strong negotiation, communication & presentation skills.
- Demonstrated success in closing enterprise deals.
- Ability to work independently and deliver results.

### Contacts

Candidates from Kolkata or nearby areas are preferred.

Interested candidates share your CVs to [hrm@lnsel.com](mailto:hrm@lnsel.com) or Whatsapp **8100875471** or contact :**9903986256 / 03340695179**

### Hiring organization

Lee & Nee Softwares (Exports) Ltd

### Employment Type

Full-time

### Duration of employment

6+ Years

### Job Location

Camac Street, Kolkata

### Date posted

25/02/2026