



<https://lnsel.com/job/pre-sales-executive-it-sales/>

Pre-Sales Executive – IT Sales

Description

What We're Looking For

- Experience in IT Pre-Sales / Inside Sales / Business Development
- Good understanding of IT services (Web, Mobile, Cloud, Software, SaaS)
- Excellent communication & presentation skills
- Experience working with UK or international clients (preferred)
- Comfortable working in UK shift hours

Responsibilities

- Connect with UK clients via calls, emails & virtual meetings
- Qualify inbound & outbound leads and identify sales opportunities
- Understand client requirements and align them with IT solutions
- Support sales team with proposals, presentations & demos
- Coordinate with technical teams for solution planning
- Manage CRM updates and follow-ups
- Assist in RFPs, RFQs & sales closures

Contacts

Candidates from Kolkata or nearby areas are preferred.

Interested candidates share your CVs to hrrm@lnsel.com or Whatsapp **8100875471** or contact :**9903986256 / 03340695179**

Hiring organization

Lee & Nee Softwares Exports

Employment Type

Full-time

Duration of employment

1–2 Years

Industry

IT Sales

Job Location

Salt Lake Sector-V (Onsite),
Kolkata, India

Date posted

25/02/2026