

# MAKE A SMART MOVE, AUTOMATE YOUR BUSINESS: NOW

*-presented by Lee & Nee Softwares (Exports) Ltd and SAP India*



## CHALLENGES FACED BY BUSINESSES OWNERS:

**SCATTERED  
INFORMATION**

**NO TRANSPARENCY IN  
WORK PROGRESS**

**NO MIS REPORTS**

**MANAGEMENT  
PERSONNEL BECOMING  
FOLLOW UP OFFICERS**

**IMPROPER  
COMPLIANCE  
MANAGEMENT**

**LNSEL, ASSOCIATED WITH  
SAP BRINGS YOU A  
SOLUTION THAT  
CONTRIBUTES TOWARDS  
MAKING A SMART  
ENTERPRISE.**

SAP aims to automate key business processes like Financials, Operations and Human Resources with its cutting edge software service- SAP Business One(SAP B1) is positioned exclusively for SMEs and is available to install both: on- cloud and on-premise.

A growing business needs a solid underlying foundation, which an ERP provides.

# THE CORE ASPECTS OF SAP BUSINESS ONE

SAP B1 is designed for management and quick decision making with accurate and real-time data. SAP B1 is accelerated by technologies like the Internet of things(IoT), Machine learning and Blockchain. These technologies give your company the ability to change your business models and create new products and services in the digital economy.

Management &  
Administration

Accounting &  
Financials

Inventory &  
Distribution

Production & MRP

Project & Resource  
management

Sales & Service

Purchasing &  
Operations



**Lee and Nee has been the implementation partners of SAP for over a decade. We have successfully executed SAP B1 implementations for more than 30 organizations across multiple industries.**

## SOME WORDS OF ENCOURAGEMENT BY OUR CLIENTS



**We were joined by Mr Sourav Daspatnaik, Managing Director of Haldia Water Services Pvt Ltd**

**Mr Patnaik shared his experience with SAP B1 implementation done by LNSEL. Haldia Water Services is one of the largest PPP projects in Eastern India. It provides water supply for more than 100 industries. SAP has been implemented here within five months**



"I must compliment the young team of Lee and Nee as they educated us about the benefits of SAP in our plant. We found out that SAP is scalable and B1 fulfills the requirements of MSMEs. It is cost effective as well. Efficiency, timeliness and accuracy is most important for us.

When you don't have a good implementation partner, you don't even know where to begin. Fortunately we had a good and able partner who was educating us and hand holding us to manage this entire plan. Providing us with strategic insights of cost and benefits."

-Mr Sourav Daspatnaik, Managing Director, Haldia Water Services





**Mr Shivam Agarwal, Director of Pacific Jute also joined us to share how installing SAP B1 has contributed to the increase in profits.**



**“I believe that a company should sustain, grow and survive forever. For me, SAP was the only ERP provider that fulfilled this vision. It has helped us take many better management decisions”**

I am blessed to have Lee and Nee as our Support team, whenever there has been a problem with the SAP implementation, they have never said that something will not work. They have a very problem-solving mindset. They have always assured and helped us in SAP helping us in any aspect. I am thankful that Lee & Nee has been our support partner.” - Mr Shivam Agarwal



## Some Snippets of The Event

