



DEBANGAN SENGUPTA

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PROFESSIONAL SUMMARY

Having graduated with a degree in Management, Administration and Economics he required a medium that would help him to pave the way to two broad fields he is interested in. In the past months he has worked as an EBCE Assessor (Evidence Based Control Evaluation), assessing the design and performance effectiveness of controls in mitigating operational risks for the Corporate Risk Business Group. Currently he's looking to make a career in the expanding fields of Business Management and Human Resource Management. He will contribute to the best of my knowledge, skills and abilities in the future years. Collaboration and Teamwork leads to exchange in information and ideas, which will help him to learn more in future. Qualified Business Graduate with extensive background in advanced management processes. Utilizes superior communication skills to build meaningful, trusting relationships that exceed client demands. Highly skilled project manager with outstanding team leadership abilities to meet targets consistently.

EXPERIENCE

Business Associate (Deloitte) 02/2023-11/2023, Bangalore, India

- Identified practices within organization contributing to increased financial risk and recommended feasible solutions.
- Developed mechanisms and models for testing efficacy of risk controls.
- Helped clients enhance internal structures and improve handling of current and potential problems.
- Cooperated with project partners to develop system analysis and new system design based on client specifications.
- Assessed the performance of the organization and improve their processes and systems.
- Capturing employee data and maintaining records.
- Setting up meetings, interviews and appointments.
- Collecting work records and filling timesheets.

Business and Economics Teacher, 2019-2022

- A strong foundation in business related subjects such as Economics, Marketing, Finance, Management and Entrepreneurship.
- Degree and Certifications in Business Management and Economics
- Prior Teaching Experience at Secondary and Post-Secondary in Coaching Centers and Live Classes.
- Committed to ongoing professional development.

- Strong Communicational Skills to effectively convey complex business ideas and concepts of business and economics to students in clear and understandable manner.
- A mentor to students guiding them in their academic and career pursuits within business and management field.
- Effective organizational and time management skills to plan lessons, grade assignments and provide feedback to students.
- Focusing on the individual needs, strengths and weaknesses of students and adapting new teaching strategies to accommodate different learning styles.

CORE QUALIFICATIONS

- Well-organized
- Highly motivated
- Polite and friendly
- Confident
- Hardworking
- Teamwork skills
- Highly responsible and reliable
- Communication skills
- Quality focused
- Emotional support and companionship

EDUCATION

Techno India Institute of Technology, Kolkata, WB, 2019
Bachelor of Business Administration: Managerial Economics

GPA: 8.90

Dissertation in **Human Resource Management:**

- Created a business plan for a startup or a new project within an existing company.
- Studied different management theories and applying them to real-world scenarios.
- Analyzed case studies of successful or unsuccessful management strategies.
- Drafting recruiting mails to attract passive candidates
- Screening resumes and application forms
- Interviewing candidates (via online and in person as well)

Dissertation in **Marketing:**

- Developed a marketing plan for a new product or service.
- Analyzed consumer behavior and creating targeted marketing strategies.
- Conducted market research and presenting findings.
- Assessing the impact of integrated marketing communication on consumer impulsive buying behavior.

Coursework in **Managerial Economics**

- Analyzed different cost structures, such as fixed and variable costs, and explore strategies for cost minimization.
- Studied demand elasticity, price elasticity of demand, and cross-price elasticity.
- Explore various market structures (perfect competition, monopoly, oligopoly, monopolistic competition) and their implications for pricing decisions.
- Learned decision analysis techniques, including decision trees and expected value calculations. Apply these techniques to real-world business scenarios.

B.D.M. International, Kolkata, WB, 2019

Diploma of Higher Education: Commerce

GPA: 78

- Coursework in **Human Resources:**
- Developed strategies for employee recruitment and retention.
- Studied about workplace diversity and creating inclusion programs.
- Analyzed labor laws and regulations in different industries.
- Researched on the different managerial levels of an organization.

B.D.M. International, Kolkata, WB, 2017

Certificate of Higher Education: General Studies

GPA: 74

LANGUAGES

English- Proficient
Bengali- Native Speaker
Hindi- Proficient
French- A1 level

CERTIFICATIONS

NPTEL SWAYAM COURSES (Marketing Essentials, Managerial Economics, Business Communication and Management) Certified

LANGUAGES

English: First Language

English:

C2

Hindi:

C2


Proficient


Proficient

Bengali:

C2

French:

A2


Proficient


Elementary

HOBBIES

Cooking/Baking: Experimenting with recipes and creating delicious meals.

Traveling: Exploring new places, experiencing different cultures, and creating memories.

Writing: Journaling, blogging, creative writing, and expressing thoughts, ideas, and emotions.

Teaching: Teaching and educating different concepts about Business and Economics to secondary, post-secondary and business grad students.

