

SAURAV GHOSH

TECHNICAL SALES
ASSOCIATE

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EMAIL | sauravghosh20@gmail.com

LOCATION | Kolkata, INDIA

EXPERIENCE | 1 Year 4 Months

Key Skills

- Product Marketing
- Market Research
- Product Development
- Autocad
- Solid Works
- Production Manager/Supervisor
- Marketing And Sales
- Data Analysis
- Data Management
- Data Validation
- MS Office
- SAP MM
- Bill Of Materials
- Material Management
- O365
- Google Workspace
- CRM

Certification

- Certificate In Product Design (Auto Cad & Solid Works)
- Project Management

Profile Summary

Result-oriented Professional offering 1.5 months of experience in IT Tech Support & Server Management Certified in Product Design (Auto Cad & Solid Works), learnt to draft and prepare layout drawings of the given structures, components and devices
Strong skills in identifying new market segments, delivering market vision, competitor profiling and operational set-up for business expansion
Attained client delight by maintaining key relationships with customers, acquiring feedback on critical issues & taking appropriate actions
Learnings in Generating Solid and Surface CAD Models using AutoCAD software
Gained knowledge in conceiving innovative marketing & internal/ external communications strategy that will fuel revenue growth, brand visibility & product advocacy
Sound understanding in evaluating production processes that maximize efficiency and reduce waste

Work Experience

Technical Sales Associate

Infiflex Technologies

04/2024 - 11/2024

- Generating Leads from different areas
- Copying & confirming the correct domain name from user and pasting it in Google Admin toolbox to check the MX record.
- connect with the concern person CTO, CEO or IT managers to understanding their needs, gather necessary requirements.
- requesting them to join for a demo to evaluate about GWS comparing with other hosting companies.
- Discuss with clients about the End point Management Solutions, Microsoft licenses with different Mix and match plans.
- Finally, preparing of Quotations for interested clients as per

- UpGrad Certificate Of Completion For The Startup India Learning Program In 2020-21

Languages

- English
- Hindi
- Bengali

Social links

- https://www.linkedin.com/in/saurav-ghosh-a15984155?lipi=urn%3Ali%3Apage%3Ad_flagship3_profile_view_base_contact_details%3BiPqDfRwShuBi%2FluOJ8H%2Fw%3D%3D

the requirements

Technical Support Engineer

DXC Technology

10/2022 - 05/2023

Worked for one of the DXC client Ahold Delhaize, one of the world's largest food retail group. Its business format includes supermarkets, convenience stores, hyper markets, online grocery, online non-food, drugstore and liquor store. Operates in 3 continents covering 10 countries. Provides technical support for its day-to-day operations in Password reset of different accounts for Ahold and Delhaize, VPN issues, Remote desktop support using the application Citrix, solving issues in MS team, MS Azure, Office 365, support to mainframe, arranging SMT call, mapping a network printer etc, and creating lastly creating a ticket in Service Now.

Internship

PepsiCo India, 2 Months

Management Intern at PepsiCo India, Market Research Analysis and data visualization on a project title E-commerce of snacking products during Pandemic under the guidance of Director-East Region & Export PepsiCo India Holding Pvt Ltd.

Education

MBA/PGDM - Marketing

2022

University of Calcutta, Kolkata

B.Tech/B.E. - Mechanical

2020

West Bengal University of Technology (WBUT)

Grade - 6.0/10

12th

2015

Diploma , Other

Grade - 68.5%